TRANSCAT®

Better by every measure

Annual Meeting of Shareholders

September 9, 2014

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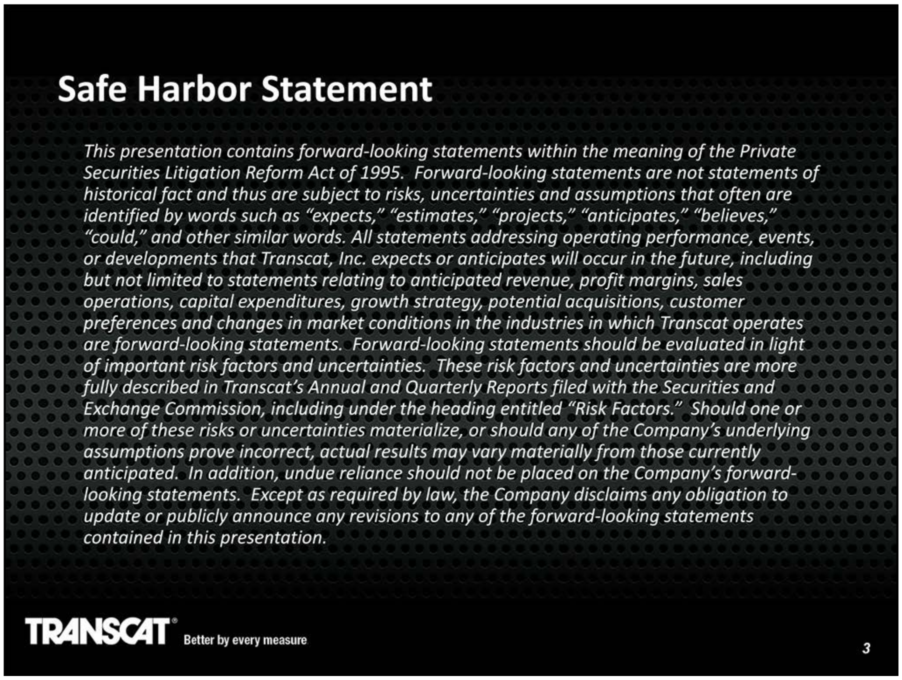
Lee D. Rudow

President and Chief Executive Officer



You should know that the presentation you are about to hear contains “forward looking statements.”

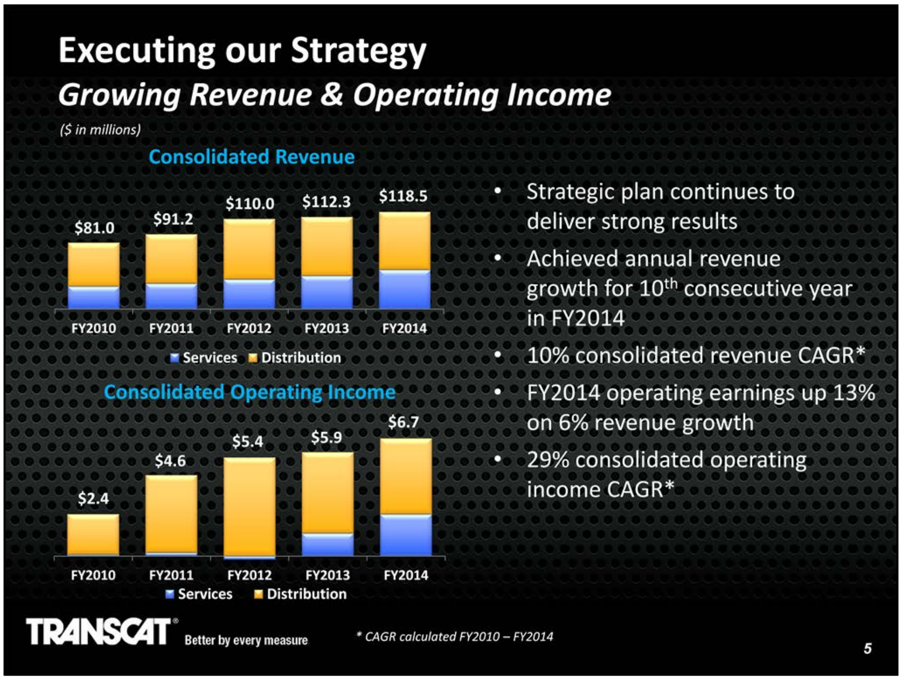
As you will note on this slide, these statements are made based on management’s knowledge and understanding of our business and the industries we serve. However, there are risks, uncertainties and other factors that could cause our actual results to differ materially from what we discuss here today.

Before I get started talking about Fiscal 2014 and our strategy moving forward, I would like to take this opportunity to thank and acknowledge the members of our Senior Leadership Team.

As always, leadership is fundamental to the success of any company. At Transcat, we have a great group of leaders. Let me to take a moment to introduce them to you - and please stand when I call your name.

John Zimmer – Senior Vice President of Finance and CFO
Michael Craig -Vice President of Human Resources
Rob Flack – Vice President of Business Development
John Hennessy -Vice President of Marketing
Rainer Stellrecht -Vice President of Laboratory Operations
Scott Sutter- Vice President of Sales
Jay Woychick -Vice President of Inside Sales

Thank You All.



As we have been talking about over the last year… we've built a robust infrastructure here at Transcat; what we believe is a strong foundation to support future growth.

We also believe the company has reached an inflection point, a critical mass if you will, where we expect our operating earnings moving forward to grow at a faster rate than our revenue.

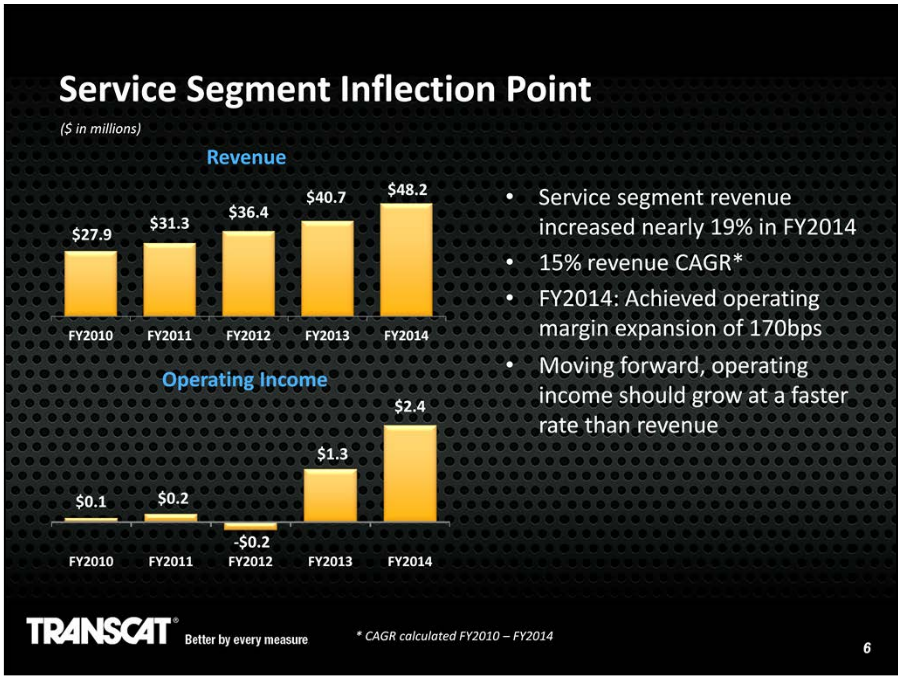
Fiscal 2014 was a good year at Transcat as we reported record annual revenue of $119 million. It was our 10th consecutive year of revenue growth.

We continued to execute our strategic plan as we leverage our Distribution and Service businesses to drive both top-line and earnings growth.

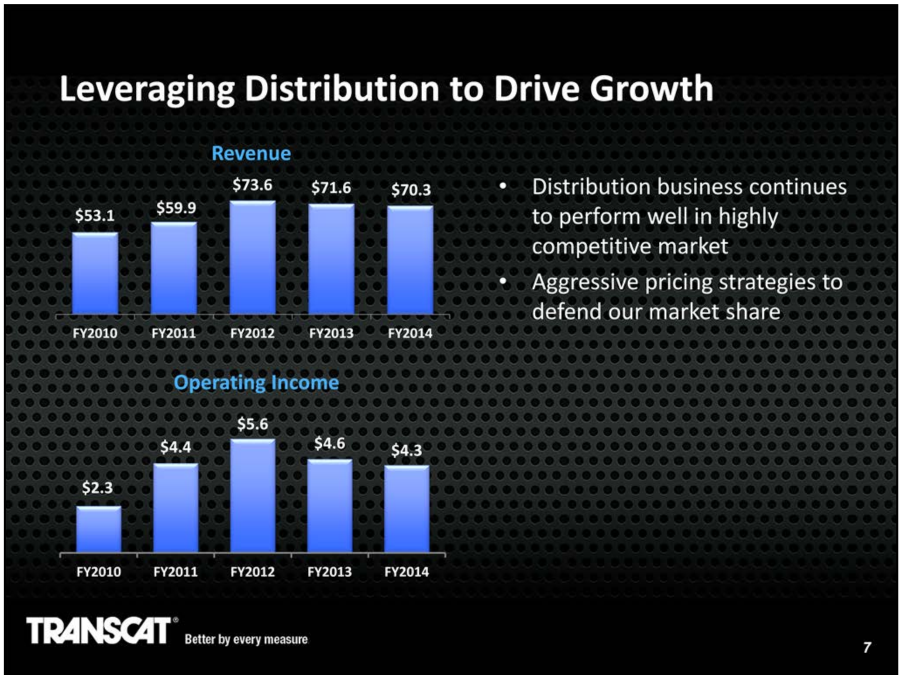
We delivered solid cash flow and operating margin performance

…and most importantly, we continue to build momentum.

From Fiscal 2010 to Fiscal 2014, we grew our revenue by more than $37 million and our operating earnings increased at a compound annual rate greater than 29%.



For Fiscal 2014, Service segment revenue increased nearly 19% and operating earnings grew 82%... again demonstrating the inherent leverage in the business as we move past the inflection point where our fixed costs are covered and a larger percentage of our revenue drops to the earnings line.



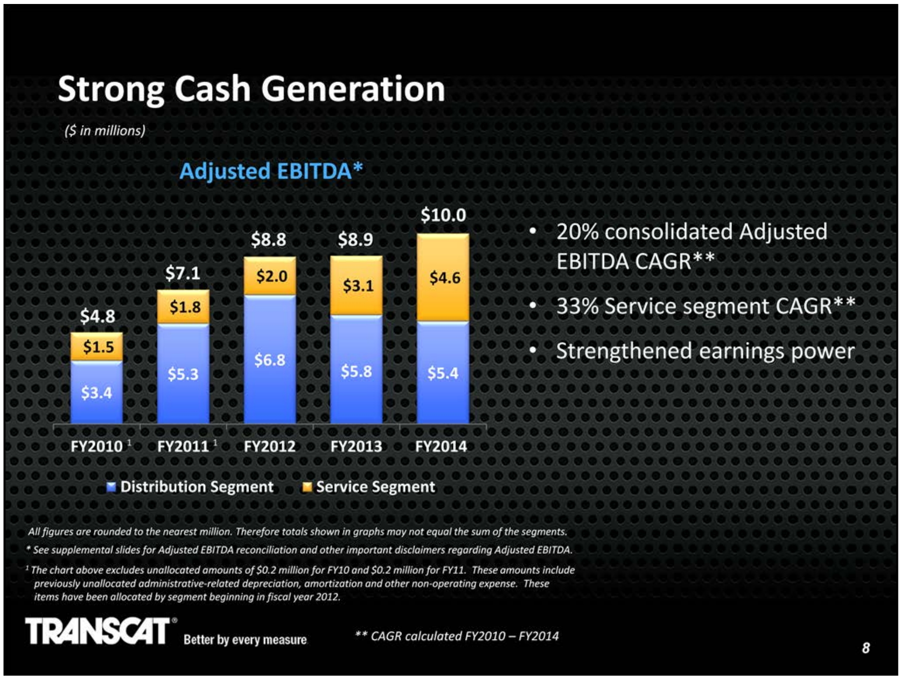
The Distribution business, which has been in operation for more than 40 years, has a long established history, with strong brand recognition and customer relationships.

What's most important about the Distribution business is its strong cash generation.

Cash we use to fund organic Service growth,

Cash we use to make earnings enhancing acquisitions.

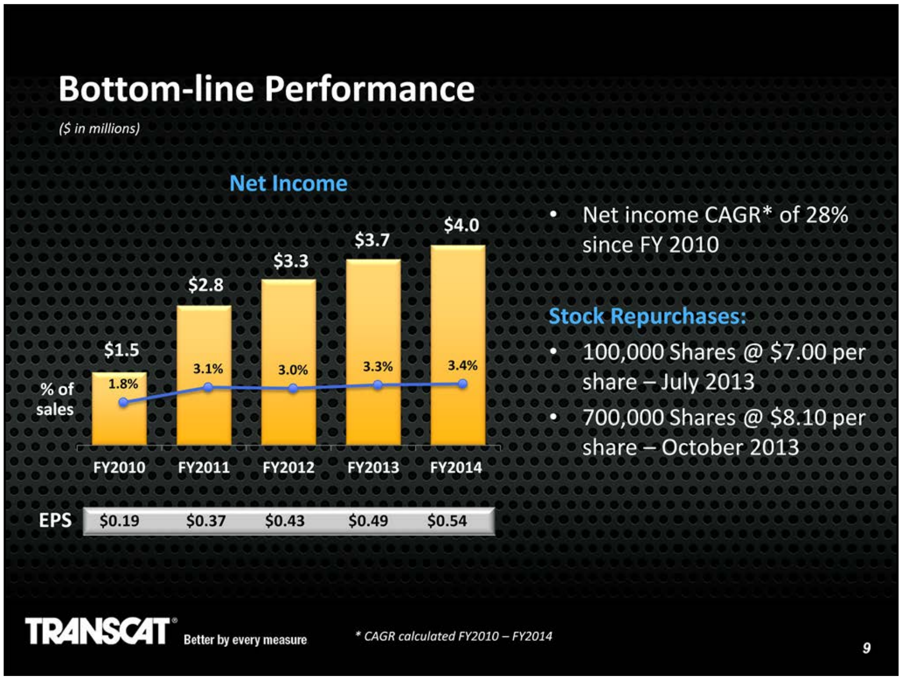
In addition, we use the thousands of transactions we have each week through our Distribution business to help prospect and organically grow our Service segment.



Since 2010, Adjusted EBITDA has grown at a 20% compound annual growth rate.

In the same time period, Service Adjusted EBITDA has grown at a 33% compound annual growth rate.

In Fiscal 2014, our Service Adjusted EBITDA grew by 48%.

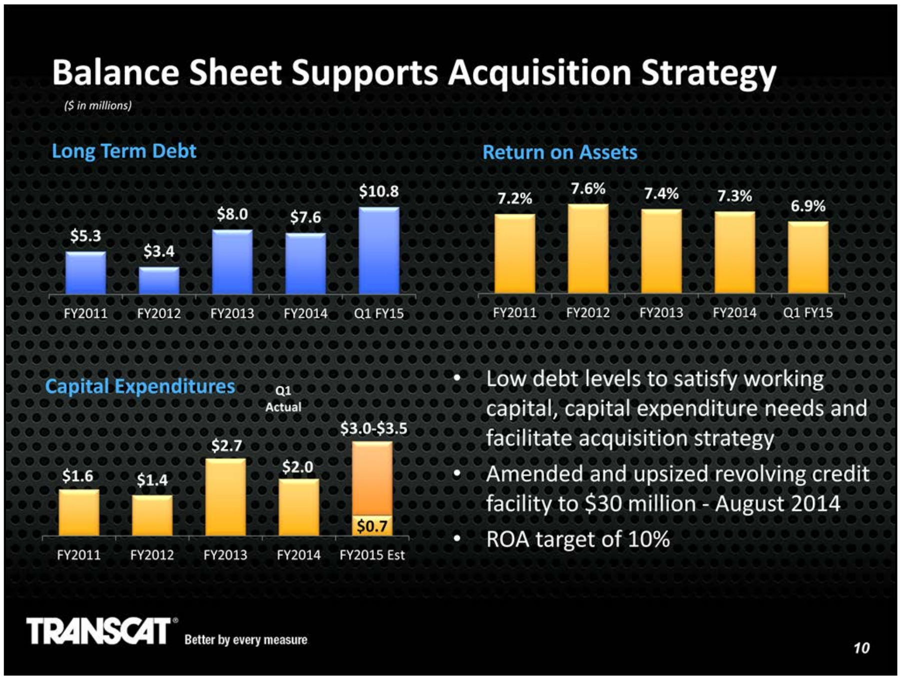


Since 2010, net income has grown at a compound annual growth rate of roughly 28%.

Earnings Per Share since 2010 has grown at a compound annual growth rate of approximately 30%.

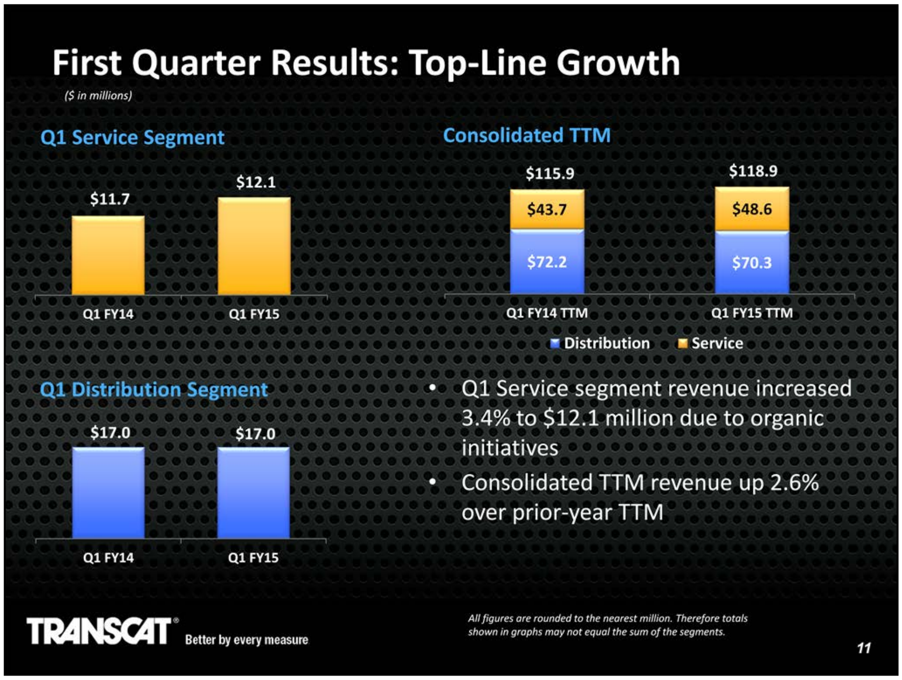
In Fiscal 2014, Net Income grew by 7.6% and Earning Per Share grew by 10% or .05 cents per share.

During Fiscal 2014, we believed our stock was undervalued and we were able to repurchase a couple of large blocks of stock totaling 800,000 shares.



We continue to have a strong balance sheet, which provides our strategic growth plan.   We recently increased our secured revolving credit facility to $30 million and now have greater flexibility to continue to advance our acquisition strategy.

Capital allocation continues to be focused on growth initiatives. We expect our capital expenditures for fiscal 2015 to be in the $3.5 million range and focused on adding service capabilities and information technology upgrades, which include our new web platform and C3 metrology software interface.

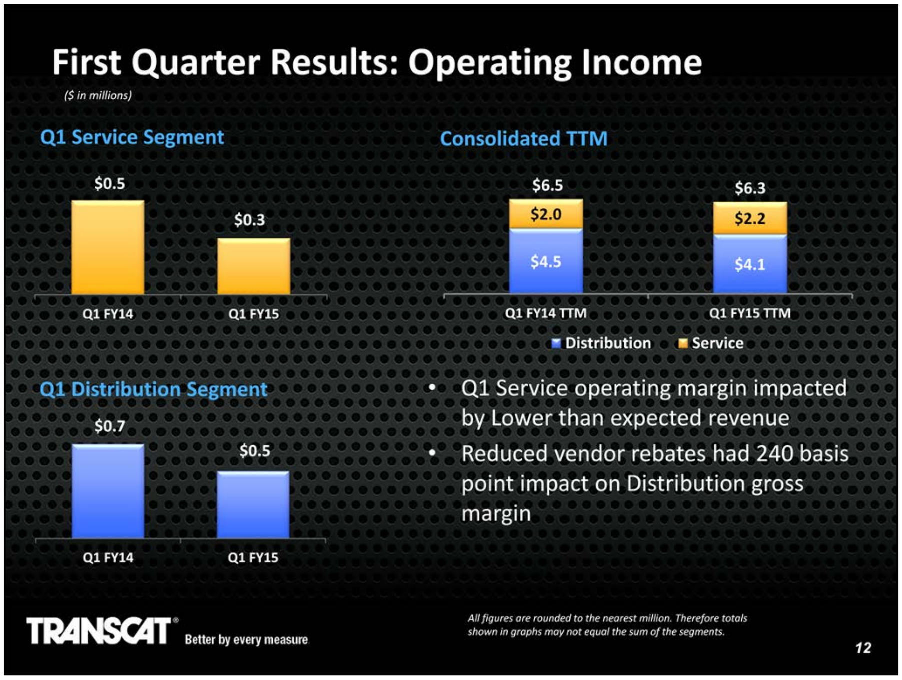


Let me take a few minutes to talk about our first quarter results.

In the first quarter, we continued our trend of top line growth, as organic Service revenue increased $400,000 over the prior-year period.

Because we are still relatively close to the inflection point and quarterly results fluctuate, we think it is important to also look at the business, in particular the Service business, on a trailing 12-month basis – in which case, our Service business was up more than 11%.

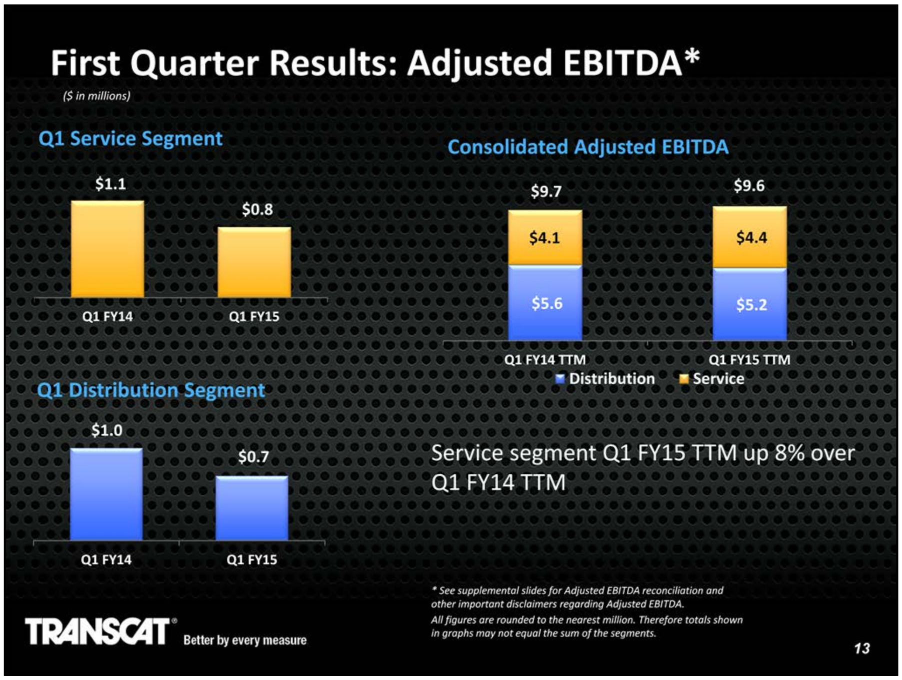
Our first quarter Distribution sales were $17 million, which was consistent with the prior-year period.



On a consolidated basis, our operating income for the first quarter was $800,000, down from $1.2 million in the prior year's first quarter.

Distribution rebates, which tend to be cyclical, declined during the quarter and our Service segment was down as a result of lower than anticipated growth, which we fully expect to turn around in the remainder of the fiscal year.

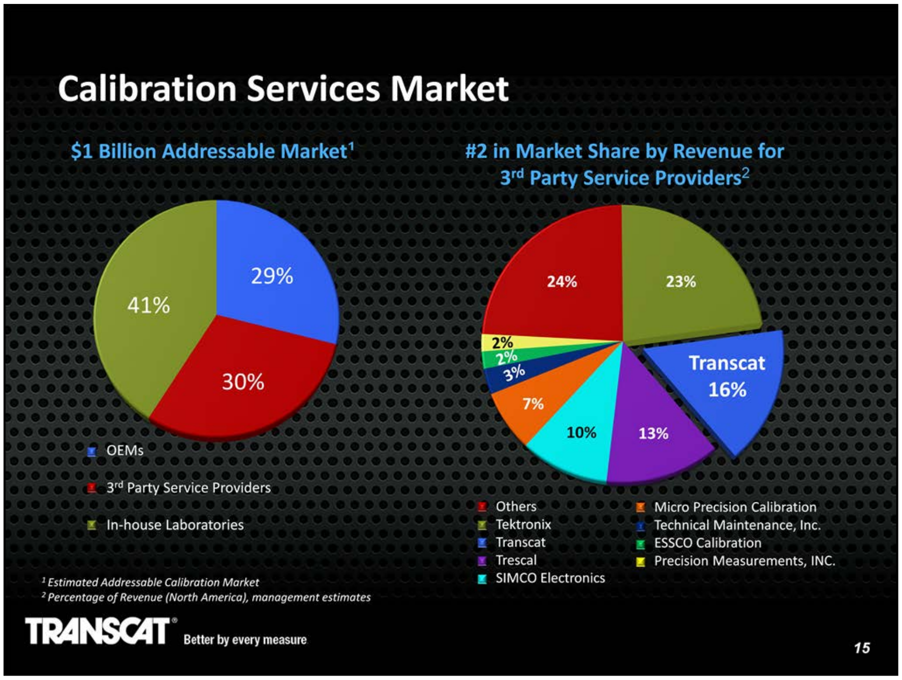
The Service segment operating income on a trailing 12-month basis was up 7.6% over the first quarter of fiscal 2014 trailing 12-months.



And lastly, our first quarter Consolidated Adjusted EBITDA was $1.5 million compared with $2.1 million in the first quarter of fiscal 2014.

Although we experienced a decrease, we are nearly 8% higher on a trailing 12-month basis, demonstrating the growth of the Service segment.

Let’s move on to an overview of our markets, strategy, and outlook for Transcat going forward.



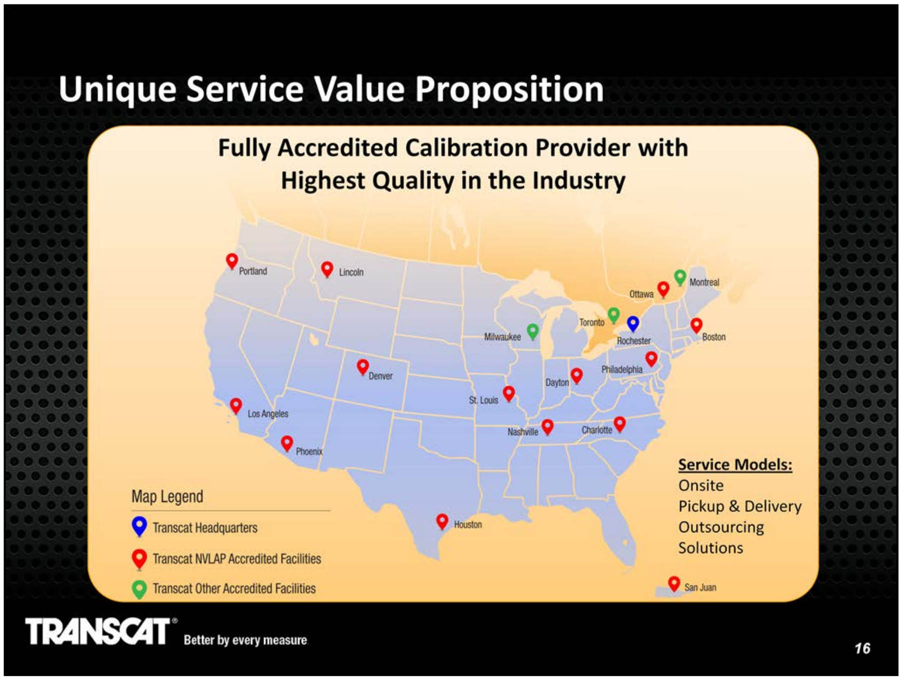
The calibration services market is roughly a billion dollar market.

<u>The market is comprised of 3 components:</u>

- Approx. 41% of the market is serviced by in-house labs operated by our potential customers
- Approx. 29% of the market is serviced by Original Equipment Manufacturers (OEMs)
- Approx. 30% of the market is serviced by 3rd party providers like Transcat

The 3rd party calibration provider market continues to be fragmented and we estimate that Transcat owns the second largest market share within this space.

We believe that our strong value proposition will enable us to take market share from the competition and, in fiscal 2014, we made significant investments in our sales model, our business development team and our expanded suite of services.

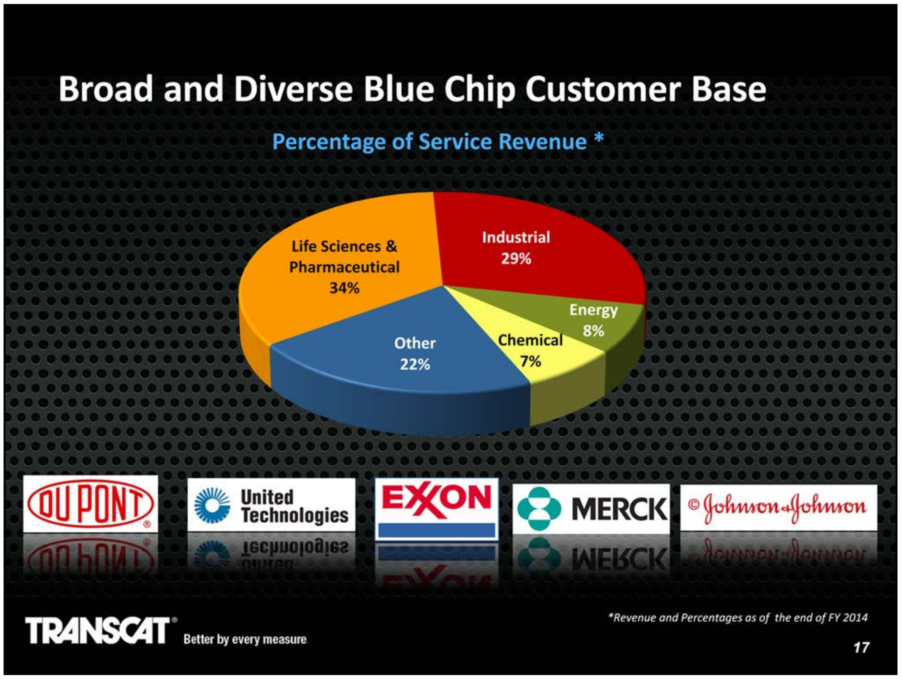


Our service business operates 18 laboratories throughout North America.

A critical element of our value proposition is our quality. To that point; our labs maintain the highest level and broadest scope of accreditation in the industry.

Our Service model is flexible and we cater to our customers needs by offering a variety of services and solutions including:

1. Onsite services
2. Permanent onsite services
3. Pick up and delivery services, where the work is performed in one of our 18 laboratories



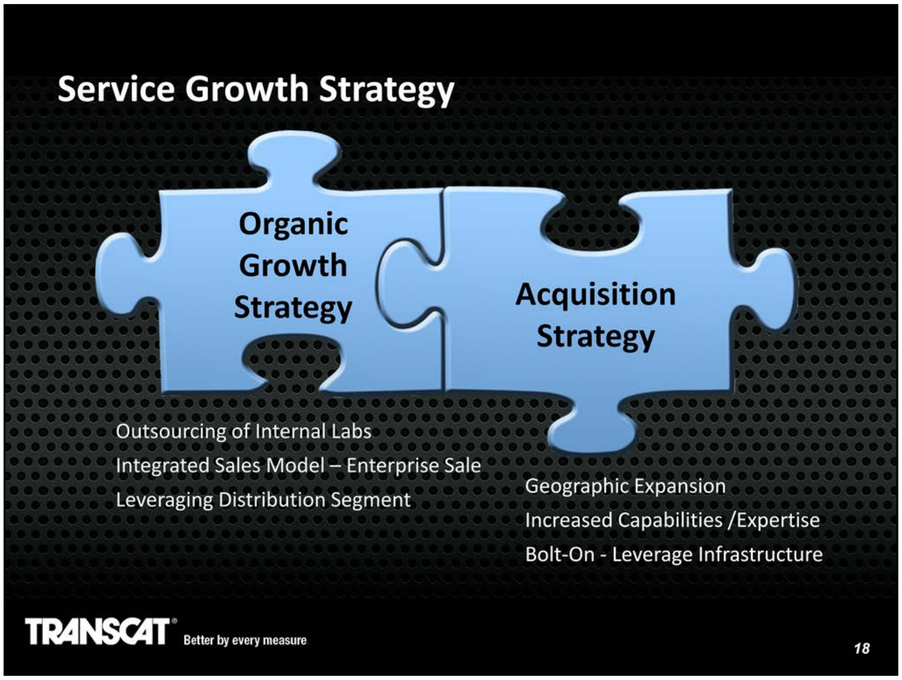
We sell to a diverse base of customers including most Fortune 500 companies.

We see the greatest opportunities for growth in the highly-regulated Life Sciences space - where our Value Proposition resonates the most.

It's important to understand that Transcat can reduce the risk and cost of internal quality programs.

When our customer's instruments are found to be "out of tolerance," oftentimes a costly root cause and impact analysis ensues. In some cases, following an FDA Consent Decree, our customers are forced to remediate their entire quality program, which can cost hundreds of millions of dollars.

So calibration services are required and are important. Equally important is that the work is performed correctly. That's something Transcat takes a lot of pride in and is recognized for.



Strategically, we expect to drive double-digit Service revenue growth, we expect to grow organically and we expect to grow through acquisition.

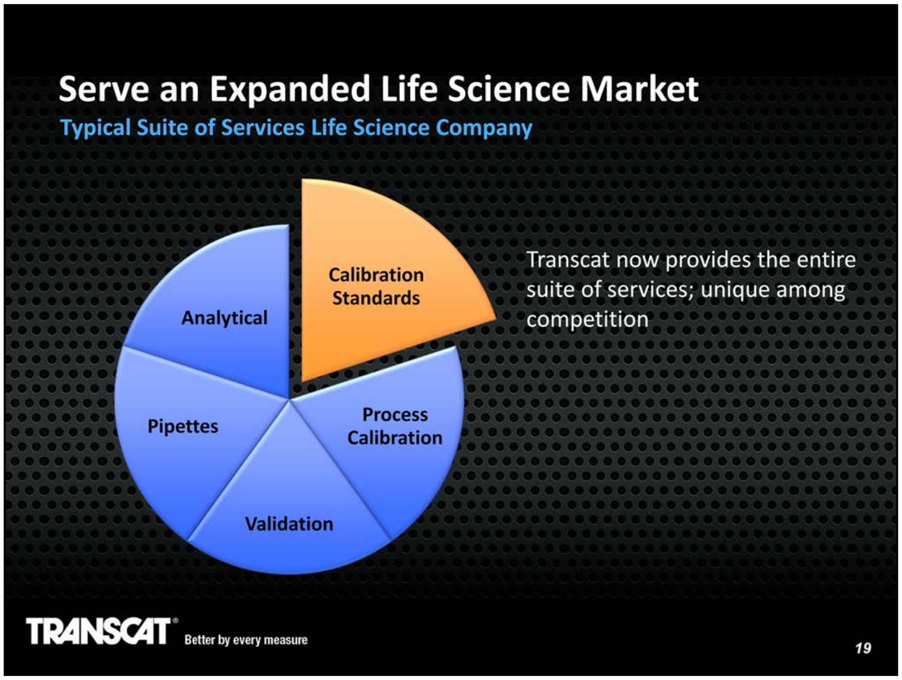
In the past 4 years, we have acquired 8 companies with a clearly demonstrated record of success.

There are 3 drivers of our acquisitions strategy:

1. Expansion of our geographic footprint
2. Expansion of our capabilities or expertise
3. Leveraging current infrastructure with bolt-on acquisitions

Organically, we will focus on 2 areas of growth:

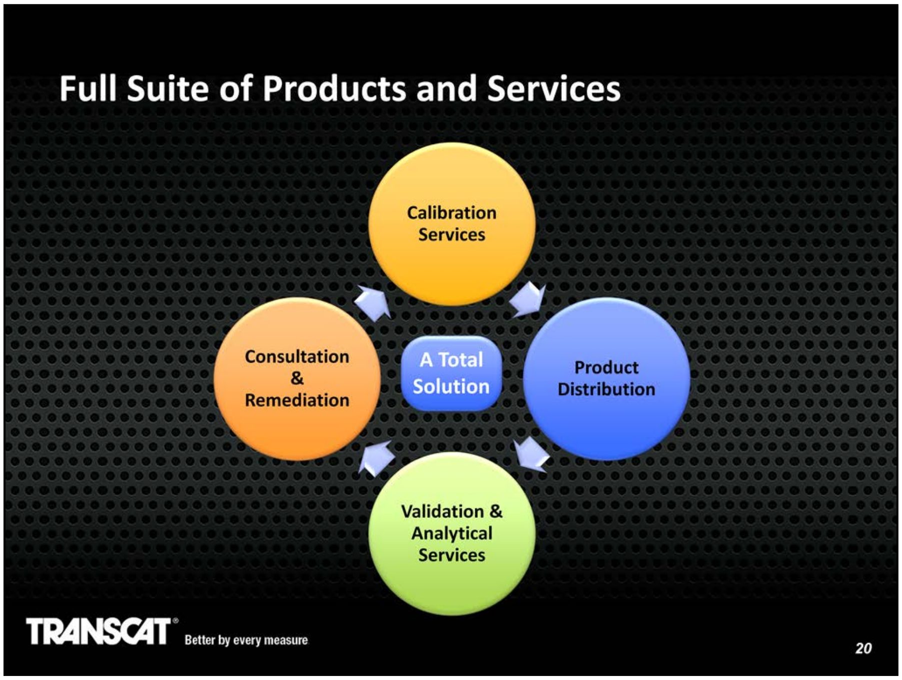
1. We expect to leverage our superior value proposition and take market share from other 3rd party providers & OEMs.
2. We will also grow by targeting the outsourcing of in-house calibration labs.



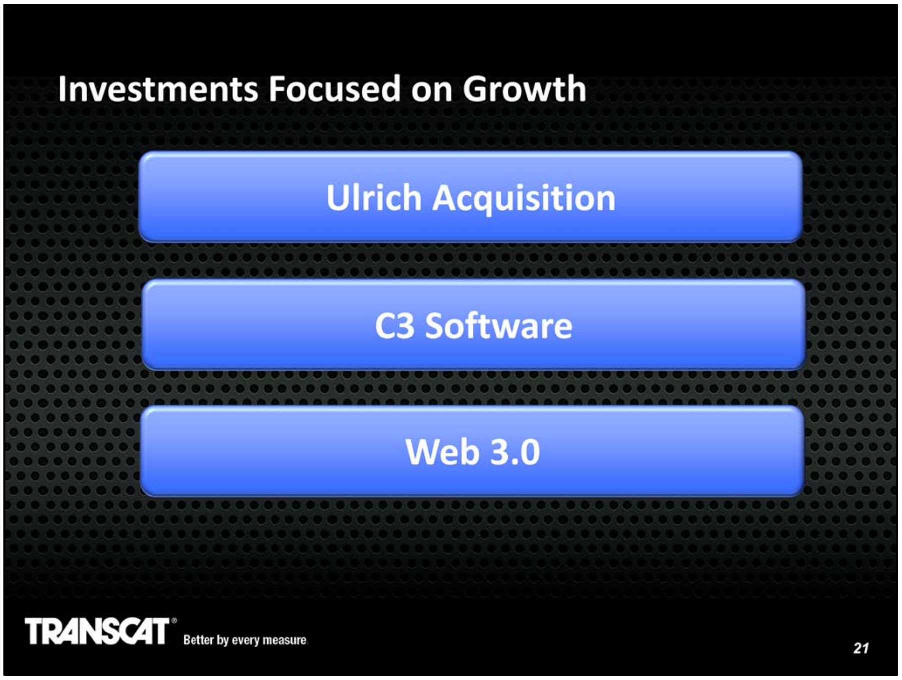
Historically, Transcat has offered calibration to the Life Science market. However, calibration services only makes up a small portion of the services that a typical Life Science company requires.

They also require compliance oriented services, which include: validation, analytical qualifications, and process calibrations.

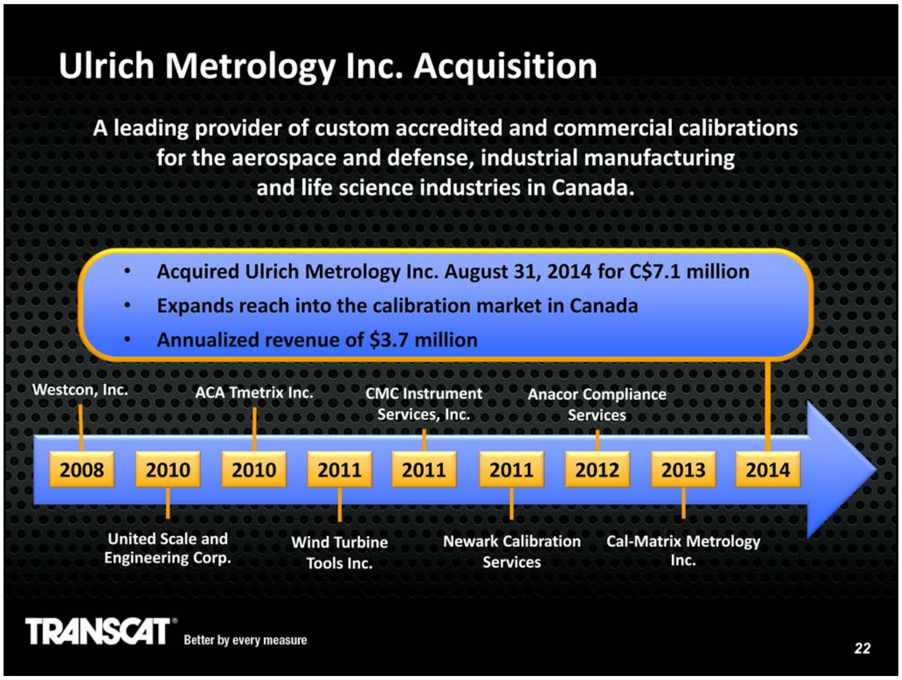
With the acquisition of Anacor Compliance in July 2012, we are providing the entire suite of services.



So, in addition to our superior quality for which Transcat is widely recognized, offering compliance services makes Transcat unique among our competition and provides a greater growth opportunity than we've had in the past.



Before I move on and review our current Outlook, let me touch upon some of our latest and most significant investments.



On August 29th, we acquired Ulrich Metrology in Montreal, Canada.

Ulrich is a very well run company that, like Transcat, places a high importance on quality and they operate a profitable model that generates strong cash flows.

The Ulrich opportunity was unique in that it satisfied all three of the drivers we use when evaluating a potential acquisition.

1. We acquired leadership and expertise.
2. We acquired a strong foothold in Montreal, a market rich in Life Sciences.
3. The deal allows us to bolt-on our current facility, which is in very close proximity to the Ulrich operation.

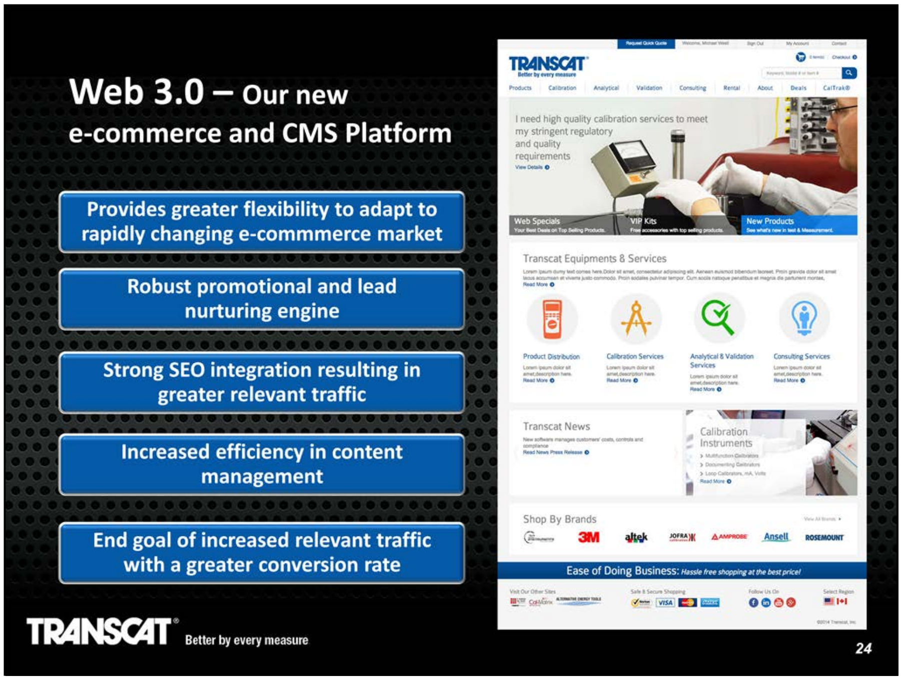
Transcat's new C3 On-Line Metrology Management Software provides our customers with much more than a typical database and control program.

C3 can improve tracking of instrument compliance, direct tighter instrument control and drive down the cost of managing calibration programs.

We already have 12 of our largest customers using the software and the early feedback has been very positive.

C3 has also played a major role in the winning of our last two calibration opportunities in the last couple of weeks.

C3 is an important part value proposition and a real competitive advantage in the calibration and compliance service marketplace.



And rounding up our key investments is our new state-of-the-art website.

The site features advanced capability, including enhanced search, specialized stores, vendor banners and ultimately premium content.

While our focus has been on the development of our Distribution platform, in short order the site will also support our Service segment.

Our objective is to absolutely have the most impressive and complete calibration and compliance website in the industry. A site that includes virtual tours of our labs, technical blogs, "Ask the Metrologist" chat forums and other unique features.

Wrapping up with our perspective on our Fiscal 2015.

1. We expect to execute our strategy and drive double-digit growth in our Service segment.

2. We expect to fully leverage our Distribution business to drive Service growth.

3. We expect operating earnings to grow at a faster rate than our revenue.

Longer Term:

We will drive our industry leading value proposition into the market.

We expect to continue our strong cash generation and to allocate resources to drive organic service growth.

We expect to take market share and to capitalize on market growth.

We expect to continue acquiring companies as we work to further consolidate a fragmented industry.

We expect to capitalize on our recent investments in C3 Metrology Software and Web 3.0.

I'll conclude with something I alluded to last year - Transcat has been an amazingly well run company for well over a decade.

It is the full intention of our management team to see that that great tradition is perpetuated and we expect all of the initiatives and investments detailed today to pave the way for a very bright and very exciting Transcat future.

Thank you.

At this time I will open the floor to any questions.

SUPPLEMENTAL INFORMATION

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Adjusted EBITDA Reconciliation

($ in thousands)

	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	Q1 FY15 TTM
Service Operating Income (loss)	$ 94	$ 192	$ (175)	$ 1,311	$ 2,379	$ 2,185
+Depreciation & Amortization	1,136	1,377	1,959	1,740	2,144	2,077
+Other (Expense) / Income	-	-	(37)	(84)	(141)	(142)
+Noncash Stock Comp	256	202	263	150	230	250
Service Adjusted EBITDA	$ 1,486	$ 1,771	$ 2,010	$ 3,117	$ 4,612	$ 4,370
Distribution Operating Income	$ 2,287	$ 4,395	$ 5,603	$ 4,635	$ 4,326	$ 4,127
+Depreciation & Amortization	742	673	937	962	801	763
+Other (Expense) / Income	-	-	(11)	(27)	12	(23)
+Noncash Stock Comp	323	226	290	193	297	319
Distribution Adjusted EBITDA	$ 3,352	$ 5,312	$ 6,819	$ 5,763	$ 5,436	$ 5,186
Service	$ 1,486	$ 1,771	$ 2,010	$ 3,117	$ 4,612	$ 4,370
Distribution	$ 3,352	$ 5,312	$ 6,819	$ 5,763	$ 5,436	$ 5,186
Total Adjusted EBITDA	**$ 4,838**	**$ 7,083**	**$ 8,829**	**$ 8,880**	**$ 10,048**	**$ 9,556**

The Company believes that when used in conjunction with GAAP measures, Adjusted EBITDA, or earnings before interest, taxes, depreciation and amortization, and noncash stock compensation expense, which is a non-GAAP measure, allows investors to view its performance in a manner similar to the methods used by management and provides additional insight into its operating results. Adjusted EBITDA is not calculated through the application of GAAP and is not the required form of disclosure by the Securities and Exchange Commission. As such, it should not be considered as a substitute for the GAAP measure of net income and, therefore, should not be used in isolation of, but in conjunction with, the GAAP measure. The use of any non- GAAP measure may produce results that vary from the GAAP measure and may not be comparable to a similarly defined non-GAAP measure used by other companies. The Adjusted EBITDA chart excludes an unallocated amount of $0.2 million for FY11. This amount includes previously unallocated administrative-related depreciation, amortization and other non-operating expense. These items have been allocated by segment beginning in fiscal year 2012.

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