

**transcat.com**

### Investor Relations

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**NASDAQ: TRNS**

Share Price <sup>1</sup>	\$70.62
Market Cap <sup>1</sup>	\$657.9M
TTM Revenue <sup>2</sup>	\$302.6M
TTM Consol. Net Income <sup>2</sup>	\$11.4M
TTM Adjusted EBITDA <sup>2</sup>	\$44.5M
Cash & Cash Equivalents <sup>2,3</sup>	\$5.1M
Shares Outstanding	9.3M
Float	9.1M

1. As of November 3, 2025

2. At September 27, 2025

3. Includes \$38.1M available for borrowing under its secured revolving credit facility

Transcat is an industry leading provider of mission critical, accredited calibration services and equipment, and the only public company of its kind.

## Investment Highlights

### Calibration and Instrumentation Services Sector

- Regulatory Driven Model
- Recurring Revenue Model
- Growing TAM
- Attractive & Growing End Markets
- Strong Future Macro Tailwinds with New U.S. Onshoring of Manufacturing

### Transcat

- Leading Market Position
- Attractive Complement of Services
- Blue Chip Customer Base
- Compelling Track Record of Consistent Organic Growth, Driving Enhanced Levels of Profitability
- Acquirer of Choice in a Fragmented Market
- **Highly Fragmented, Large Market Opportunity Highlights Path to \$500M Revenue and Top-Tier Margins in 3-5 Years**



## Broad and Diverse Blue-Chip Customer Base

### Servicing the Fortune 500 Manufacturers

- Pharmaceuticals
- Medical Devices
  - o Orthopedics
  - o Endoscopy
  - o Surgical Tools
- Defense Systems
- Aerospace
- Energy and Nuclear

### Percentage of Service Revenue<sup>1</sup>

Life Science /  
FDA Regulated,  
60%

Industrials /  
Materials, 16%

Aerospace /  
Defense, 8%

Services /  
Consumer Goods, 7%

Other, 4% Energy / Utilities, 5%



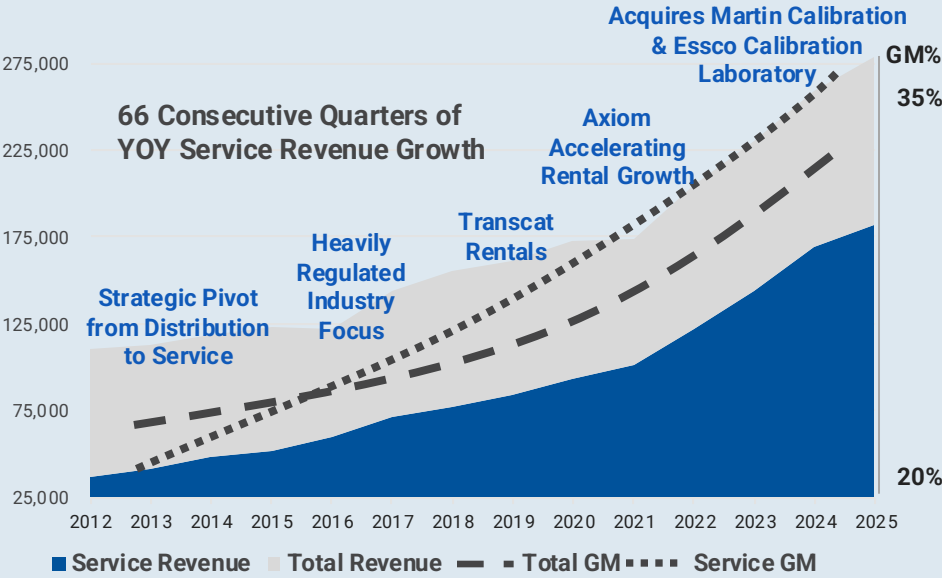
# Strong Cross-Selling Opportunities from Distribution to Calibration Services



- ✓ ~12% service revenue growth
- ✓ Driven by regulation & high cost of failure, life sciences focus
- ✓ Strong operating leverage

1. As of FY 2026, Revenue Ended June 28, 2025

## All Roads Lead to Service



## Recent Acquisition Drivers

Company estimates based on FY 2025

Year	Target	Geographic Expansion	Increased Capabilities & Expertise	Leveraged Infrastructure (Bolt-on)
FY25		✓	✓	✓
FY25	Martin Calibration Inc.	✓	✓	✓
FY24		✓	✓	
FY24		✓	✓	
FY24			✓	✓
FY24			✓	✓
FY23		✓	✓	
FY22		✓		✓
FY22		✓	✓	
FY22		✓	✓	
FY21			✓	✓
FY21			✓	

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