



Transcat, Inc. • 35 Vantage Point Drive • Rochester, NY 14624 • 585-352-7777

**IMMEDIATE RELEASE** 

## Transcat Expands Its Southern California Presence with Acquisition of Gauge Repair Service

ROCHESTER, NY, April 1, 2019 – <u>Transcat, Inc.</u> (Nasdaq: TRNS) ("Transcat" or the "Company"), a leading provider of accredited calibration, repair, inspection and laboratory instrument services and value-added distributor of professional grade handheld test, measurement and control instrumentation, announced that it has acquired substantially all of the assets of Gauge Repair Service ("GRS"), effective April 1, 2019. Financial terms of the transaction were not disclosed.

Established in 1963, GRS provides a broad range of pressure and torque calibrations and repair services in its Torrance, CA laboratory. GRS is A2LA-accredited and complies with ISO 17025.2005 and ANSI/NCSL Z540.1 requirements. Ted Haggstrom, President of GRS, will assist the transition under a consulting agreement and all other GRS employees are expected to become Transcat employees.

Lee D. Rudow, President and Chief Executive Officer of Transcat, commented, "We believe GRS is an ideal fit for Transcat as it addresses a key element of our acquisition strategy by leveraging our infrastructure, and adds a strong customer base. We look forward to welcoming the GRS team and their customers as they transition to our Los Angeles-area lab in Fullerton."

## ABOUT TRANSCAT

Transcat, Inc. is a leading provider of accredited calibration, repair, inspection and laboratory instrument services. The Company is focused on providing best-in-class services and products to highly regulated industries, including life science, aerospace and defense, pharmaceutical, medical device manufacturing and biotechnology. Transcat provides permanent and periodic on-site services, mobile calibration services and in-house services through 21 Calibration Service Centers strategically located across the United States, Puerto Rico and Canada. The breadth and depth of measurement parameters addressed by Transcat's ISO/IEC 17025 scopes of accreditation are believed to be the best in the industry.

Transcat also operates as a leading value-added distributor that markets, sells and rents new and used national and proprietary brand instruments to customers primarily in North America. The Company believes its combined Service and Distribution segment offerings, experience, technical expertise and integrity create a unique and compelling value proposition for its customers.

Transcat's strategy is to leverage the complementary nature of its two operating segments, its comprehensive service capabilities, strong brand, enhanced e-commerce capabilities and leading distribution platform to drive organic sales growth. The Company will also look to expand its addressable calibration market through acquisitions and capability investments to further realize the inherent leverage of its business model.

More information about Transcat can be found at: Transcat.com

## Safe Harbor Statement

This news release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact and thus are subject to risks, uncertainties and assumptions. Forward-looking statements are identified by words such as "expects," "estimates," "projects," "anticipates," "believes," "could," and other similar words. All statements addressing operating performance, events or developments that Transcat, Inc. expects or anticipates will occur in the future, including Transcat Expands Its Southern California Presence with Acquisition of Gauge Repair Service April 1, 2019 Page 2 of 2

but not limited to statements relating to anticipated revenue, profit margins, sales operations, capital expenditures, cash flows, operating income, growth strategy, segment growth, potential acquisitions, integration of acquired businesses, market position, customer preferences, outlook and changes in market conditions in the industries in which Transcat operates are forward-looking statements. Forward-looking statements should be evaluated in light of important risk factors and uncertainties. These risk factors and uncertainties are more fully described in Transcat's Annual Report and Quarterly Reports filed with the Securities and Exchange Commission, including under the heading entitled "Risk Factors." Should one or more of these risks or uncertainties materialize, or should any of the Company's underlying assumptions prove incorrect, actual results may vary materially from those currently anticipated. In addition, undue reliance should not be placed on the Company's forward-looking statements. Except as required by law, the Company disclaims any obligation to update, correct or publicly announce any revisions to any of the forward-looking statements contained in this news release.

## For more information, contact:

Michael J. Tschiderer Chief Financial Officer Phone: (585) 563-5766 Email: mtschiderer@transcat.com Deborah K. Pawlowski Investor Relations Phone: (716) 843-3908 Email: dpawlowski@keiadvisors.com

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