

Transcat Corporate Resume

Transcat's Wind Turbine Tools and Calibration Services
Phone: 800.779.5289 **Email:** sales@windturbinetools.com

Company Overview

Transcat is a leading supplier of wind turbine tools, test & measurement instruments, torque equipment and calibration services. With a high focus on fulfilling our customer promise of quality, service and value, Transcat meets the distinct needs of the Wind Energy Industry. Through tool kit customization, online tool management, product procurement and calibration & repair services, Transcat supplies products and calibration services to the wind energy marketplace and works as an integral partner with each of our customers.

Core Offerings

Wind Turbine Tools Product Offerings

Procurement

- More than 25,000 of the tools you need on a daily basis to keep your wind turbines turning.
- Torque wrenches, calibrators, multimeters, harnesses, gloves, ground testers, DLRO®s, insulation testers, clamp-on meters, hand tools and more!

Key Differentiator

- Transcat can laser etch products we sell with customers' desired copy such as serial number, company name/logo, tool kit name, etc.
- Transcat's customer service and sales representatives are knowledgeable in the products we sell, and receive regular training on new and current products.

Most Popular Brands

- With relationships with more than 250 of the most popular brands, we give you access to the brands so you can do your job.
- Stahlwille, Fluke, Megger, Wright Tool, Plarad, DBI/Sala, Tuff Bucket, and more!

Key Differentiator

- Transcat is one of the top distributors for leading manufacturers such as Stahlwille, Fluke and Megger creating a strong bond to get customers the instruments and tools needed.

Tool Kits

- Streamline your ordering with customized or prepackaged tool kits, we do the work: ordering, assembling, calibrating and documenting tool kit items.

Key Differentiator

- Transcat customized tool kits are created to exact customer specifications.

Calibration Services

ISO/IEC 17025 Accreditation

- Widest scope of ISO/IEC 17025 accreditation in the industries we serve.
- Documented, externally audited and internally monitored Quality Management Systems exceed ISO/IEC 17025 requirements.
- Broad Array of Disciplines -- torque, electrical, temperature, pressure/vacuum, dimensional and more!

Key Differentiator

- Transcat's calibration leaders are well known throughout the industry as leading authorities.
- Many of Transcat's technicians have earned the ASQ Certified Calibration Technician certification, and more receive this standard of excellence every year.

Calibration Centers of Excellence

- 17 calibration centers across the US, Canada and Puerto Rico.
- Boston, MA; Charlotte, SC; Dayton, OH; Denver, CO; Houston, TX; Lincoln, MT; Nashville, TN; New Berlin, WI; Philadelphia, PA; Phoenix, AZ; Portland, OR; Rochester, NY; San Juan, PR; St. Louis, MO; Los Angeles, CA; Ottawa, Canada; Toronto, Canada

Key Differentiator

- Transcat's calibration labs are strategically located to be accessible to all customers.

CalTrak® Online Management System

- ISO 17025 accreditation, and ILAC traceability ensures global acceptance of documentation.
- View, export and print datasheets, certificates and asset listings.
- Access your instrument status and documentation anytime, anywhere – 24/7.

Key Differentiator

- CalTrak Online provides our customers with an inventory management system, real time information and the ability to trend information to make educated decisions for their businesses.

Quality Repair Services

- Only US Factory Authorized Stahlwille Repair and Calibration Center.
- Megger Factory Authorized Repair and Calibration Center.
- One stop for most makes and models of test and measurement instruments, no need to send to multiple OEMs.

Key Differentiator

- Transcat has a deep knowledge of the instruments we carry, calibrate and repair, giving the customer a deep sense of confidence in each of our services.

Corporate Information

- NASDAQ: TRANS
- Offers a wide breadth of products and services which can be leveraged for both sales opportunities and operating efficiency.
- National brand name recognition and strong, credible management team with reputation for trust, honesty and reliability.
- Strong balance sheet and cash flow.



Leadership

- Charles Hadeed: CEO and President, prior to joining Transcat as Vice President of Finance and Chief Financial Officer in 2002, Mr. Hadeed held executive positions with Henry Schein, Inc., Del Laboratories and had a 20-year career with Bausch & Lomb.
- John Zimmer: CFO and VP of Finance, Mr. Zimmer's prior experience includes Executive Vice President and Chief Financial Officer of E-chx, Inc., as well as positions with DeJoy, Knauf & Blood, LLP, a public accounting firm; Choice One Communications and ACC Corp.
- Jay Woychick: VP of Wind Energy Operations, prior to joining Transcat in 2000, Mr. Woychick served in various marketing and sales capacities with Polymer Technology, a Bausch & Lomb subsidiary.

Recent Wind Energy Acquisitions

- Wind Turbine Tools (January 2011) – a premier provider of product tool kit solutions, technical assistance and torque calibration based in Lincoln, MT.
- Westcon, Inc. (August 2008) – a test and measurement instruments distributor and calibration provider based in Portland, OR.