



Company Profile

Transcat, Inc. is a leading global distributor of professional grade handheld test and measurement instruments and accredited provider of calibration and repair services primarily for the pharmaceutical and FDA-regulated, industrial manufacturing, energy and utilities, chemical manufacturing, and other industries. Through its distribution products segment, Transcat markets and distributes national and proprietary brand instruments to nearly 14,000 global customers. The Company offers access to more than 25,000 test and measurement instruments. Transcat delivers precise, reliable, fast calibration and repair services across the United States, Canada and Puerto Rico through its 12 strategically located Calibration Centers of Excellence. Transcat's calibration laboratories are ISO-9001:2000 registered and the scope of accreditation to ISO/IEC 17025 is believed to be one of the broadest in the industry. The company's recent acquisition of United Scale has also provided entry into both the Distribution and Service segments of the industrial scales and weighing systems marketplace in the Wisconsin, Northern Illinois and Upper Michigan areas. Transcat's growth strategy is to expand both its distribution products and calibration services in markets that value product breadth and availability and rely on accredited calibration services to maintain the integrity of their processes.

Business Strategy

Distribution Products: Core Strength

- Markets and distributes more than 25,000 test and measurement instruments to nearly 14,000 global customers
- Retain and grow existing customer base through consultative customer service, frequent customer contact and rapid and reliable fulfillment
- Direct marketing efforts using focused product catalogs and online ordering capabilities through Company website

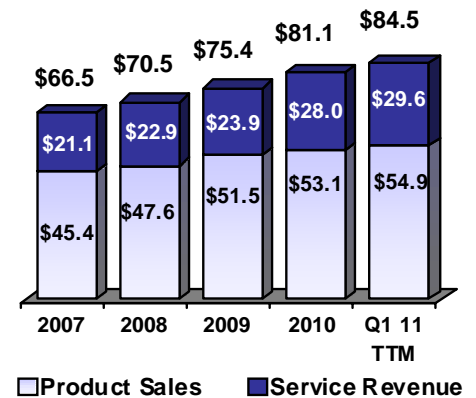
Calibration Services: Growth Opportunity

- Performs more than 145,000 calibrations annually at one of 12 Calibration Centers of Excellence
- Market opportunity for companies that require third party calibrations is estimated at \$500 million

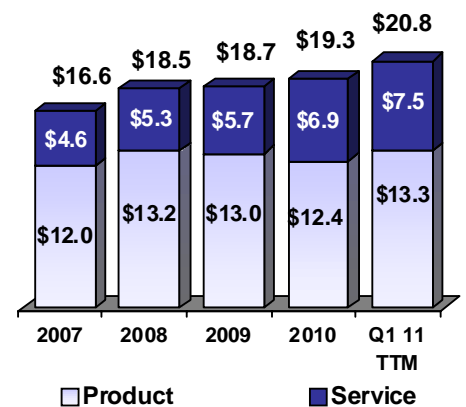
Investment Considerations

- Offers a wide breadth of products and services which can be leveraged for both sales opportunities and operating efficiency
- National brand name recognition and strong, credible management team with reputation for trust, honesty and reliability
- Strong balance sheet and cash flow
- Growing opportunity in wind energy industry
- United Scale & Engineering acquisition provided entry into the Distribution and Service segments of industrial scales and weighing systems

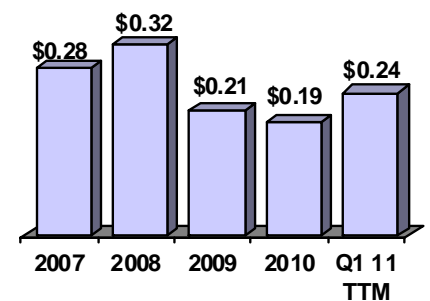
Revenue (in millions)



Gross Profit (in millions)



Earnings per Share



Market Data (as of July 28, 2010) & Financial Highlights

Shares Outstanding (millions).....	7.5	Price to Book.....	2.6 x
Market Cap (millions).....	\$55.5	Price to Earnings	30.8 x
Avg. Daily Volume (3 mos).....	2,327	Operating Margin (Q1 11).....	2.2%
Recent Price	\$7.40	Net Margin (Q1 11).....	1.3%
52-Week Range	\$8.55 – \$4.09	EPS (Q1 11).....	\$0.04

Investor Relations Contact

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Financial Highlights

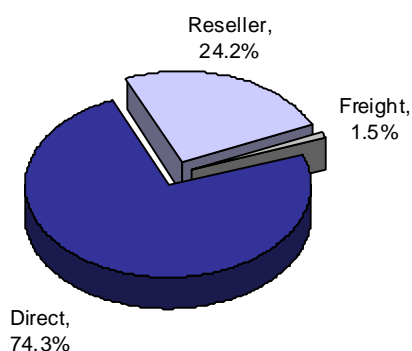
(in thousands, except per share data)

	First Quarter Ended		Fiscal Year Ended		
	June 26, 2010	June 27, 2009	Mar. 27, 2010	Mar. 28, 2009	Mar. 29, 2008
Product	\$ 12,975	\$ 11,268	\$ 53,143	\$ 51,480	\$ 47,539
Service	7,653	5,940	27,918	23,939	22,914
Total revenue	20,628	17,208	81,061	75,419	70,453
Total cost of products and services sold	15,270	13,323	61,767	56,671	51,912
Gross margin	26.0%	22.6%	23.8%	24.9%	26.3%
Total operating expenses	4,907	4,001	16,913	16,062	15,258
Operating margin	2.2%	(0.7%)	2.9%	3.6%	4.7%
Net Income	278	(89)	1,451	1,556	2,363
Earnings per share – diluted	\$ 0.04	\$ (0.01)	\$ 0.19	\$ 0.21	\$ 0.32
Weighted average shares – diluted	7,527	7,388	7,549	7,469	7,272

(\$, in thousands)	June 26, 2010	March 27, 2010	March 28, 2009
Current assets	\$ 18,041	\$ 19,367	\$ 15,200
Non-current assets	16,087	16,346	14,191
Total assets	34,128	35,713	29,391
Current liabilities	9,720	12,220	6,720
Long-term debt	2,931	2,532	3,559
Other liabilities	742	704	493
Shareholders' equity	20,735	20,257	18,619
Total liabilities and shareholders' equity	\$ 34,128	\$ 35,713	\$ 29,391
Return on average assets (TTM)	5.8%	4.5%	5.8%
Return on average equity (TTM)	9.2%	7.5%	9.2%

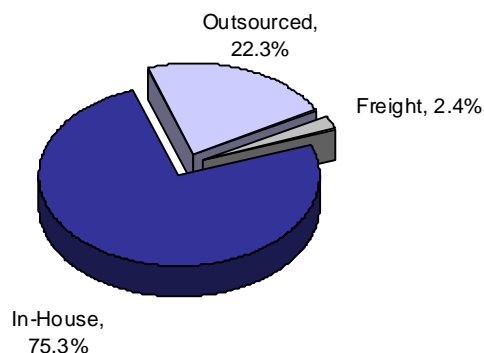
Product Segment Sales by Market Channel

Q1 11 TTM Product Sales = \$54.9 million



Service Segment Revenue by Type

Q1 11 TTM Service Revenue = \$29.6 million



First Quarter Fiscal Year 2011 Highlights

- Net revenue in the first quarter of fiscal 2011 was \$20.6 million, an increase of 19.9%, or \$3.4 million compared with net revenue of \$17.2 million in the first quarter of fiscal 2010. The United Scale acquisition contributed \$0.9 million to net revenue for the quarter.
- Service segment net revenue, which represented 37.1% of total net revenue, increased 28.8% to \$7.7 million in the first quarter of fiscal 2011, compared with net revenue of \$5.9 million in the prior year first quarter.
 - Product segment net sales, representing the Company's distribution business, were \$13.0 million in the first quarter of fiscal 2011, an increase of \$1.7 million, or 15.1% compared with net sales of \$11.3 million in the same period of the prior fiscal year.
 - Gross profit for the first quarter of fiscal 2011 was \$5.4 million, or 26.0% of net revenue, compared with \$3.9 million, or 22.6% of net revenue, in the same period of the prior fiscal year. Both the Product and Service segments contributed to the increase in gross profit with respective increases of 32.2% and 50.1% for the quarter.
 - Net income was \$0.3 million, or \$0.04 per diluted share, in the first quarter of fiscal 2011, an increase from a net loss of \$0.1 million, or \$0.01 per diluted share, in the same period of the prior fiscal year.
 - Revenue from the wind energy industry accounted for 3.3% and 9.8% of Product segment sales and Service segment revenue, respectively, in the first quarter of fiscal 2011.

This fact sheet may contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. One can identify these forward-looking statements by the use of the words such as "expects," "estimates," "projects," "anticipates," "believes," "could," and other similar words. Because such statements apply to future events, they are subject to risks and uncertainties that could cause the actual results to differ materially. Important factors, which could cause actual results to differ materially, are described in Transcat's reports on Form 10-K and 10-Q on file with the Securities and Exchange Commission.